

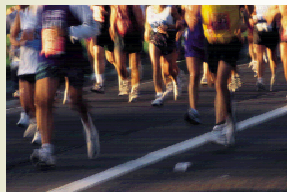
Developed Over 20+ Years

### INDUSTRIES, SCOPE & EXPERIENCE

- Both Private and Public Sectors with an emphasis on Service Industry
- Regional, National and Global Organizations
- Over 20 years in Purchasing, Contracts and Supply Management—over 14 years at the centralized, corporate strategic level, leading initiatives with engagement at the Senior Level of Organizations

Leveraging Our Skills & Competencies—  
You Deliver Service Excellence

Unleashed Creativity  
**Client Focused**  
 Sound Knowledge Base  
 Solutions Driven  
 Diverse Experience    Objectivity  
 Effective Communication  
 Superior Planning & Organization  
 Professional Expertise  
 Analytical    Liaison  
 Interpersonal Skills & Relationship Management  
**Negotiation & Collaboration**  
 Leadership by Influence



VALUED & RESPECTED  
THE JOURNEY ITSELF IS SUCCESS!

**ENGAGING STAKEHOLDERS**

Come visit us on-line and review our complete range of services and expanded offerings:

- Our **Capital Projects Management** portion of our Portfolio and Services
- Read **Client Feedback**
- View Expanded **Project Details & Results**
- **Benefits** of a Professional Consultant
- **Opportunities** and Red Flags
- Submit our **Information & Services Request Form**
- And more

[www.dasaconsulting.ca](http://www.dasaconsulting.ca)

For more information or to discuss potential opportunities for consultative services:

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**COMMITTED TO EARNING  
YOUR CONFIDENCE**

DASA CONSULTING  
SERVICES

### CONTRACTS & SUPPLY MANAGEMENT

STRATEGIC PLANNING &  
PROJECT MANAGEMENT  
SERVICES

### Raising The Bar . . .

Vision To Know It Can Be Done

. . . Determination To Achieve



**FOCUS    EXPERTISE    SKILL    ATTITUDE**



**COMMITTED TO  
EARNING YOUR  
CONFIDENCE**

# CONTRACTS & SUPPLY MANAGEMENT

STRATEGIES FOR SUPPLY & SERVICE DELIVERY EXCELLENCE

## SOLID RELATIONSHIPS — SERVING TOMORROW



Planning Strategies

Leveraging Opportunities

Bridging GAPS

### COMPANY OVERVIEW

We are a Consulting Firm specializing in Strategic Initiatives that focus on the Acquisition Processes for Public and Private Corporations. We provide a Professional Project Management approach to Purchasing, Contracts and Capital Project Management.

Leveraging our sound knowledge base, diverse background, professional expertise and skills, we apply committed focus to planning and managing a process that impacts service delivery, achieves long-term efficiencies and delivers on stakeholder expectations.

### CONTRACTS & SUPPLY MANAGEMENT

#### Highlights of our current practice and service offerings:

- Identify synergies & strategic leveraging opportunities to reduce costs, create value & efficiencies & improve stakeholder satisfaction
- Develop RFP's, manage competitive process and negotiations with internal and external stakeholders to point of award
- Create and implement "Performance Based" Supply Contracts and Service Level Agreements (SLA) with all internal and external stakeholders
- Develop Corporate Policies & Procedures for standardization & centralization of support services
- Identify efficiencies targets and measurements to track progress and results for accountability
- Perform GAP Analysis and prepare formal report for senior management — study of support services delivery — existing offerings vs. stakeholder expectations — recommend changes required in support structure, resource alignment, integration platforms and stakeholder engagement, to remove GAPS & deliver sustainable stakeholder satisfaction

### OUR COMMITMENT

We are committed to engaging your organization and identified Initiative Stakeholders in a Process that (is):

- Accountable, Open and Transparent
- Collaborative & Engaging
- Unconditionally Customer Focused
- Performance Based & Measurable
- Lawful and engages fair competition
- Ethical, Professional and models Integrity
- Explores unconventional & innovative solutions
- Creative and Challenges the Status Quo
- Incorporates Best Practice Initiatives
- Exhausts Strategic & Corporate Leveraging Opportunities

Through Project Management and Skilled, Strategic, Professional Expertise, deliver service that is exceptional and unconditional.

Our attitude demands that we impart a distinct impression making a positive impact in the experience of those we serve.



Developing Strategies That Impact Performance & Outcomes!

### PROJECTS & INDUSTRY EXPERIENCE

#### Hospitals — Public Industry

CORPORATE MULTI-SITE & REGIONAL

##### Corporate Partnership Relationships & Business Contracts

- Cardiac Program
- Spine Program

##### Corporate Bed Program

##### Regional Waste Management Program

- Biomedical Waste
- Recyclable, General & Organic Waste
- Confidential Paper Shredding

##### Other Corporate Services & Supplies

- Biomedical Engineering Services
- Landscaping & Snow Removal
- Security Services
- Diagnostic Imaging Contrast Media
- Elevator Maintenance Services

##### Other SLA's — Performance Based Contracts

- Biomedical Alliance Program—Cardiac & Patient Monitoring
- Sharps Waste Management

##### Corporate Standards & Protocol Development

- Capital Equipment related
- Contracts Review related
- Space Management related

#### Long Term Care & Retirement Living

NATIONAL—65 OWNED 166 LTC BUYING GROUP

##### National Performance Based Contracts

- Nursing
- Housekeeping
- Food Services
- General Skincare
- Wound Management
- Laundry & Ware-washing
- Forms Management

#### Other Private Industry

##### Medical Diagnostics (R&D & MFG) — Corp.

##### Inspection & Testing Services — National

##### Chemicals & Resin Manuf. — Nat'l & Global